

## *Owner Referral Program*



- An Owner's Referral Program is a way of rewarding owners for their referrals toward rentals or sales of units at Otra Vez. In saying thank you the owners will be compensated with a percentage of the fund generated from a rental or sale. The compensation is a credit on future year Annual Maintenance Fee(s).
- The majority of our best owners have always come from referrals. A potential buyer is more likely to buy a timeshare or rent a specific resort if a friend or family refers them. Referring others to Otra Vez is a good way to earn credit towards future maintenance fees.
- This program is available to owners in good standing, i.e., Annual Maintenance fees are paid at the time of the referral.
- If members refer the same person the compensation will be split.
- Ten percent (10%) of the amount generated from a rental or sale will be applied towards the referring owner's future AMF. When a person makes a rental reservation or purchases a timeshare, they should provide the owner's name that made the referral. The owner can follow up with a call to the office to register anticipated referrals.
- The referral has to be a new person and only one referral for any one person.

**Otra  
Vez**  
en Santa Fe

*Another Time. Another Place.*